The Sterling Organization is currently looking for a Leasing Associate.

Sterling is a private real estate development and investment company specializing in the acquisition, development, and management of retail shopping centers. Sterling and its principals own approximately 6 million square feet of retail and other commercial real estate approaching one billion dollars in value and properties throughout the Southeast United States. Sterling is headquartered in Palm Beach and has offices in Miami, Charlotte, San Antonio, Chicago, and Dallas. To learn more about our company and our portfolio please visit our webpage at www.sterlingorganization.com.

The candidate will work from our Miami Satellite Office. Job will entail developing and executing the leasing plan for over 1.2 million sq. ft. of retail space in the Miami area, identifying and qualifying prospects, evaluating how to maximize value through lease structure, preparation and submittal of leasing budgets, negotiating lease documents, performing market due diligence, coordinating the lease until tenant opens, and working as a team member to improve the overall performance of the projects.

Minimum Requirements:
- Bachelor’s Degree and 1-3 years of direct retail leasing experience
- Bilingual in Spanish
- Real Estate/Broker License
- Ability to handle and facilitate projects with minimal supervision
- Excellent oral and written communication skills
- Ability to multitask a variety of assignments
- Enthusiastic with a positive attitude towards learning
- Proficient with Microsoft Word, PowerPoint, and Excel

Contact:

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